THE SEEK EMPLOYMENT INDEX

The SEEK Employment Index is the first Australian indicator to measure labour market supply and compare this against labour market demand.

Each monthly release includes three key indicators:

- 1. The SEEK Employment Index (SEEK EI), a dynamic snapshot of matching between the supply of jobseekers and demand for workers;
- 2. Candidate Demand, as measured by new job advertisements posted on the SEEK website; and
- 3. Candidate Supply, as measured by the total volume of job applications submitted to the SEEK website, and by the number of applications received per job advertisement.

These indicators provide useful insights into the dynamics of the Australian labour market. For further explanation on the applications of use please refer to the SEEK Employment Index launch document available at www.seek.com.au/intelligence

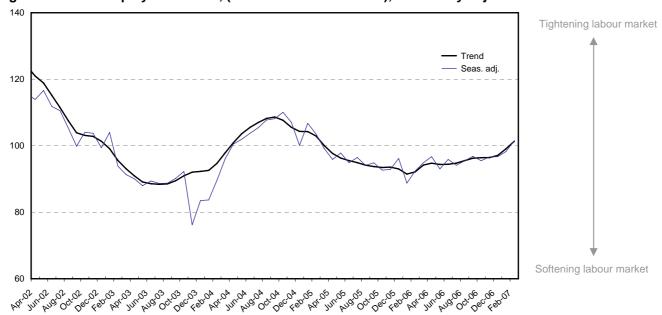


Figure 1. SEEK Employment Index, (Index Ave 2002-04 = 100), seasonally adjusted

The SEEK Employment Indicator is a numerical representation of the balance between supply and demand of the Australian labour market. The SEEK seasonally adjusted EI has increased by 3.4 points in February. Relative to the same period last year, this index is 9.9 points higher. In trend terms, the EI index also indicates an upward pattern starting back in December 2006, suggesting a continuing balance between supply and demand shocks overall.

After modest changes over the past three months, this indicator has shifted upwards sharply in the last two months suggesting a more severe tightening of the labour market. Overall, the February data shows that jobseekers in Australia may have witnessed less competition for available places.

At the State level, Queensland (5.9%) and Victoria (4.4%) show a significant rise in EI index relative to last month indicating that supply shortages are worsening. Western Australia (2.5%) and NSW (0.4%) have also positively contributed to the rise in the index while labour market South Australia (-1.0%) continue to remain soft.

Figure 2. SEEK New Job Ads Posted, (Index October 2001=100), seasonally adjusted

The seasonally adjusted series of new job ads posted on SEEK website in February 2007 has increased by 3.7%, reversing the downward trend observed last month. On yearly basis, these new job ads are 33.1% higher than February last year.

At the regional level, new job ads shows variation across States. Growth pattern was particularly strong in Queensland (9.3%), Victoria (5.3%), and Western Australia (4.9%), significantly driving the observed solid increase nationwide. Other states reveal a moderate and similar growth trend in labour demand where NSW (3.3%) and South Australia (3.0%) have recorded a positive demand in labour this month as opposed to January 2007.

JOB SEEKER ODD SPOT

Top 5 most competitive occupations:

Industry	Occupation
1.Hospitality & Tourism	Housekeeping
2.Manufacturing/Operations	Packer/Filler
3.Call Centre/Cust. Service	Call Centre Operator
4.Manufacturing/Operations	Process Workers
5.Retail & Consumer	
Prods.	Retail: Sales Assistant

Are you planning to seek a job in these categories? To get a competitive edge and be selected you need present yourself in the best light. Hundreds of applicants are received for each position advertised, making these SEEK's Top 5 most competitive occupations.

Top 5 occupations in most demand:

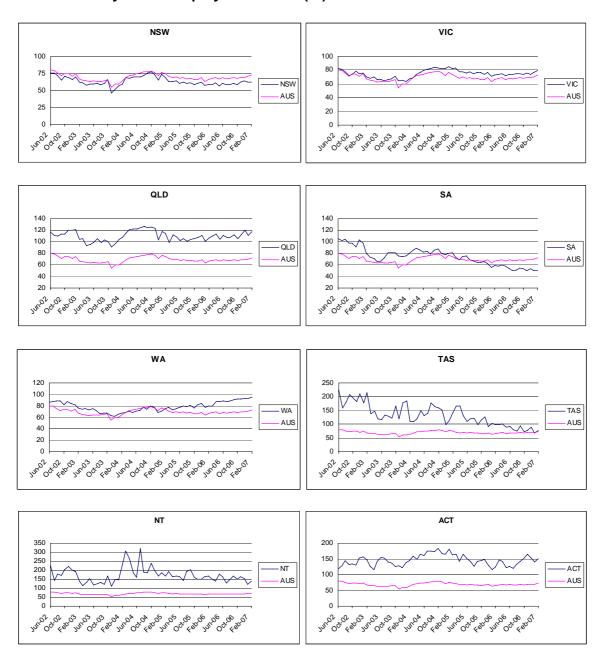
Industry	Occupation
1.Healthcare & Medical	Radiology/Sonography
2.Legal	Solicitor
3.Healthcare & Medical	Management
4.Consulting & Corp.	
Strategy	Policy & Planning
5.Healthcare & Medical	Nursing/Midwives

The choice is yours! Job seekers with relevant skills, knowledge and qualification in these categories are highly sought after. Be it due to increasing demand or a critical shortage of specialised skills, these positions are the hardest to fill.

STATE DATA

The following charts illustrate the SEEK Employment Index by State and Territory. State and Territory is determined by the classification of the job advertisement, not necessarily by the locality of the position.

State and Territory SEEK Employment index (EI)



Note: The ABS concurrent approach to seasonal adjustment was adopted in July 2006. This involves the use of the complete series in adjusting for seasonal factors such as Easter, working day and holiday effects. Thus, some of the historical estimates may be different to those reported in earlier releases. Annual change is the percentage change from the same month in the previous year. Monthly change is the change from the previous month.

THE SEEK EMPLOYMENT INDICATOR TABLES

Table 1. SEEK Employment Index (SEEK EI) (see Figure 1)

	. SEEK Employment		
Month	Seasonally adjusted	Annual % change	Monthly % change
Feb-03	93.8	-19.4	-9.8
Mar-03	91.3	-21.0	-2.7
Apr-03	90.0	-21.0	-1.4
May-03	88.0	-24.5	-2.3
Jun-03	89.4	-20.0	1.6
Jul-03	88.7	-19.8	-0.8
Aug-03	88.7	-15.8	0.1
Sep-03	90.2	-9.7	1.6
Oct-03	92.3	-11.3	2.3
Nov-03	76.2	-26.5	-17.4
Dec-03	83.5	-15.9	9.6
Jan-04	83.7	-19.5	0.2
Feb-04	89.6	-4.5	7.1
Mar-04	96.1	5.2	7.2
Apr-04	100.5	11.6	4.6
May-04	102.0	15.9	1.4
Jun-04	103.7	16.0	1.7
Jul-04	105.4	18.9	1.6
Aug-04	107.7	21.4	2.2
Sep-04	108.1	19.9	0.4
Oct-04	110.0	19.3	1.8
Nov-04	107.1	40.5	-2.7
Dec-04	100.1	19.9	-6.5
Jan-05	106.7	27.6	6.6
Feb-05	103.5	15.5	-3.0
Mar-05	99.2	3.2	-4.2
Apr-05	95.9	-4.6	-3.3
May-05	97.8	-4.0	2.0
Jun-05	94.9	-8.6	-3.0
Jul-05	96.4	-8.5	-3.0 1.7
Aug-05	94.1	-12.6	-2.4
Sep-05	94.1	-12.3	0.8
Oct-05	92.7	-15.8	-2.3
Nov-05	92.7	-13.3	0.2
Dec-05	96.2	-3.9	3.6
Jan-06	88.8	-16.8	-7.7
Feb-06	92.4	-10.7	4.1
Mar-06	94.8	-4.3	2.6
Apr-06	96.7	0.9	2.0
May-06	93.0	-4.9	-3.8
Jun-06	95.9	1.1	3.1
Jul-06	94.1	-2.4	-1.8
Aug-06	95.5	-2.4 1.4	-1.6 1.4
Sep-06		2.1	1.4
Oct-06	96.8		1.4 -1.4
	95.5	3.0	
Nov-06	96.7	4.1	1.2
Dec-06	96.7	0.5	0.0
Jan-07 Feb-07	98.2 101.5	10.7 9.9	1.6
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Note: The ABS concurrent approach to seasonal adjustment was adopted in July 2006. This involves the use of the complete series in adjusting for seasonal factors such as Easter, working day and holiday effects. Thus, some of the historical estimates may be different to those reported in earlier releases. Annual change is the percentage change from the same month in the previous year. Monthly change is the change from the previous month.

Table 2. SEEK New Job Ads Posted During Month Index (see Figure 2)

Month	Original	Seasonally adjusted	Annual % change	Monthly % change
Feb-03	100.8	107.4	17.1	-1.3
Mar-03	105.8	107.6	13.4	0.2
Apr-03	91.6	96.2	0.2	-10.6
May-03	110.5	103.9	7.7	8.0
Jun-03	105.8	107.8	8.9	3.8
Jul-03	123.3	113.1	13.1	4.9
Aug-03	115.2	116.8	18.1	3.4
Sep-03	126.6	122.5	22.1	4.9
Oct-03	133.8	125.0	19.6	2.0
Nov-03	104.8	127.5	23.6	2.0
Dec-03	87.2	137.5	32.6	7.9
Jan-04	120.4	140.3	29.0	2.0
Feb-04	135.7	146.8	36.7	4.7
Mar-04	163.6	154.7	43.7	5.4
Apr-04	151.0	158.9	65.2	2.7
May-04	163.9	162.4	56.3	2.2
Jun-04	165.7	167.3	55.2	3.1
Jul-04	176.0	171.6	51.8	2.6
Aug-04	182.1	178.3	52.6	3.9
Sep-04	190.1	183.2	49.5	2.7
Oct-04	200.0	195.5	56.5	6.8
Nov-04	193.8	199.0	56.1	1.8
Dec-04	136.7	194.9	41.7	-2.1
Jan-05	174.0	207.9	48.2	6.7
Feb-05	193.8	208.7	42.2	0.4
Mar-05	199.1	211.1	36.5	1.1
Apr-05	215.1	221.1	39.2	4.7
May-05	238.1	228.0	40.5	3.1
Jun-05	229.9	232.5	39.0	2.0
Jul-05	240.9	240.9	40.3	3.6
Aug-05	266.3	247.4	38.8	2.7
Sep-05	262.7	252.1	37.6	1.9
Oct-05	246.1	252.6	29.2	0.2
Nov-05	249.6	264.2	32.8	4.6
Dec-05	176.8	269.1	38.1	1.9
Jan-06	252.8	278.9	34.2	3.6
Feb-06	272.0	286.3	37.2	2.6
Mar-06	307.2	293.6	39.1	2.5
Apr-06	250.2	296.8	34.3	1.1
May-06	327.8	303.8	33.2	2.3
Jun-06	308.3	312.8	34.5	3.0
Jul-06	319.5	319.7	32.7	2.2
Aug-06	344.4	325.6	31.6	1.8
Sep-06	333.9	335.6	33.1	3.1
Oct-06	345.0	344.4	36.4	2.6
Nov-06	330.4	351.6	33.1	2.1
Dec-06	234.8	368.9	37.0	4.9
Jan-07	323.3	367.3	31.7	-0.4
Feb-07	362.2	381.0	33.1	3.7

Note: The ABS concurrent approach to seasonal adjustment was adopted in July 2006. This involves the use of the complete series in adjusting for seasonal factors such as Easter, working day and holiday effects. Thus, some of the historical estimates may be different to those reported in earlier releases. Annual change is the percentage change from the same month in the previous year. Monthly change is the change from the previous month.

Table 3. SEEK New Jobs Ads Posted, by State, Seasonally Adjusted Data Index

Table 3.	SEEK New	Jobs Ads	Posted,	by State,	Season	ally Adjus	ted Data	Index	
Month	NSW	VIC	QLD	SA	WA	TAS	NT	ACT	AUS
Feb-03	89.1	124.8	196.7	127.0	111.2	221.6	174.0	141.6	107.4
Mar-03	91.3	122.0	191.2	135.1	114.4	201.0	162.4	139.0	107.6
Apr-03	84.9	111.6	168.4	121.9	115.1	235.4	155.6	103.7	96.2
May-03	93.3	114.7	182.6	130.3	118.4	179.5	174.6	138.9	103.9
Jun-03	95.7	119.4	194.0	132.2	116.7	248.5	171.3	147.8	107.8
Jul-03	98.2	123.6	204.9	143.4	122.6	361.2	167.6	144.9	113.1
Aug-03	97.7	125.8	205.5	153.3	123.5	240.0	178.8	147.9	116.8
Sep-03	104.5	136.4	224.7	148.4	125.7	262.6	186.6	141.3	122.5
Oct-03	110.6	140.4	226.7	149.4	132.2	301.3	209.9	137.5	125.0
Nov-03	99.1	139.1	237.5	156.4	157.1	229.5	207.7	128.7	127.5
Dec-03	109.6	156.0	249.2	171.5	158.6	389.9	230.5	155.9	137.5
Jan-04	117.5	158.1	260.9	166.0	163.2	445.2	237.3	150.1	140.3
Feb-04	123.5	164.6	269.2	170.4	167.9	336.8	303.8	157.9	146.8
Mar-04	133.2	169.5	286.4	173.8	173.0	368.1	351.2	164.5	154.7
Apr-04	136.8	185.4	314.3	179.6	175.7	296.5	350.5	165.1	158.9
May-04	138.6	182.0	311.2	187.2	185.6	409.3	306.9	172.4	162.4
Jun-04	140.1	185.1	320.2	188.5	191.1	332.6	281.9	192.2	167.3
Jul-04	140.2	189.4	329.8	180.2	198.9	360.4	367.7	210.2	171.6
Aug-04	146.4	190.0	348.7	183.6	211.3	454.6	346.7	208.6	178.3
Sep-04	153.2	197.9	362.2	212.0	218.5	482.9	368.6	210.5	183.2
Oct-04	168.0	220.8	383.9	234.0	231.7	433.7	340.9	236.5	195.5
Nov-04	168.7	219.2	394.8	218.1	239.9	451.2	378.7	236.7	199.0
Dec-04	157.6	210.3	377.5	197.1	244.7	432.1	327.4	216.0	194.9
Jan-05	176.0	231.2	418.3	222.2	257.3	473.1	341.4	250.0	207.9
Feb-05	165.5	226.5	423.6	237.4	265.8	490.9	360.8	252.3	208.7
Mar-05	162.4	221.7	421.9	226.4	280.5	526.5	358.8	267.4	211.1
Apr-05	176.3	245.7	474.9	254.9	301.8	555.8	380.0	243.2	221.1
May-05	177.7	251.5	499.3	262.7	307.9	548.3	398.8	279.9	228.0
Jun-05	178.2	259.1	499.2	267.7	320.4	430.0	425.4	266.1	232.5
Jul-05	186.7	262.2	541.5	272.0	334.2	478.9	431.8	268.1	240.9
Aug-05	190.0	271.2	565.6	274.6	348.5	485.7	457.9	258.5	247.4
Sep-05	195.2	275.5	573.3	287.6	360.9	505.5	474.0	282.5	252.1
Oct-05	190.4	271.6	592.8	280.8	371.7	578.3	518.9	282.9	252.6
Nov-05	207.2	289.8	617.2	303.9	385.7	656.5	503.0	313.7	264.2
Dec-05	206.0	287.6	642.8	307.5	406.3	557.2	506.1	293.4	269.1
Jan-06	215.2	299.9	677.5	320.0	428.9	567.5	577.6	301.2	278.9
Feb-06	211.2	302.4	710.4	338.3	450.0	678.6	587.1	333.7	286.3
Mar-06	213.4	307.9	707.5	343.3	461.6	608.8	571.7	333.7	293.6
Apr-06	214.9	304.7	694.9	338.1	472.7	852.9	579.6	345.7	296.8
May-06	220.1	321.3	732.5	355.9	494.0	725.4	671.1	340.8	303.8
Jun-06	226.1	319.7	760.6	352.2	516.2	831.5	642.3	351.8	312.8
Jul-06	233.6	331.1	774.6	369.1	534.6	704.5	594.2	367.0	319.7
Aug-06	232.3	329.0	800.9	363.5	550.7	707.8	634.8	378.0	325.6
Sep-06	241.5	339.5	848.6	379.5	574.8	742.0	663.4	394.4	335.6
Oct-06	244.7	348.1	867.4	388.8	592.0	748.2	641.5	408.9	344.4
Nov-06	255.6	359.3	926.2	384.8	620.0	867.8	677.4	413.5	351.6
Dec-06	273.7	391.7	1033.1	422.5	649.2	840.2	644.9	434.9	368.9
Jan-07	258.6	373.9	942.6	405.2	655.1	792.8	648.1	424.0	367.3
Feb-07	267.1	393.7	1030.2	417.1	687.5	838.6	698.3	423.9	381.0
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Note: The ABS concurrent approach to seasonal adjustment was adopted in July 2006. This involves the use of the complete series in adjusting for seasonal factors such as Easter, working day and holiday effects. Thus, some of the historical estimates may be different to those reported in earlier releases. TAS and NT sample sizes are limited and as such should be interpreted with caution.

Table 4. SEEK EI, by State (see State charts)

Month	NSW	VIC	QLD	SA	WA	TAS	NT	ACT	AUS
Feb-03	62.4	70.3	104.6	80.3	76.5	214.4	140.9	146.5	67.1
Mar-03	60.9	67.9	105.4	73.2	74.5	138.4	112.5	126.0	65.3
Apr-03	57.4	70.2	93.7	71.2	75.5	147.5	131.5	115.9	64.4
May-03	59.0	66.1	95.5	65.4	73.3	119.7	151.9	142.0	63.0
Jun-03	59.8	66.6	99.0	66.9	74.7	117.4	116.8	155.5	64.0
Jul-03	60.5	64.1	105.0	72.4	71.9	134.0	125.7	154.0	63.4
Aug-03	58.5	66.4	99.4	81.6	65.9	128.3	132.3	140.9	63.5
Sep-03	60.4	67.6	103.5	81.2	67.1	121.4	121.7	135.9	64.5
Oct-03	66.1	71.1	100.0	81.5	66.8	166.9	167.7	126.9	66.0
Nov-03	45.8	64.3	90.9	75.5	62.5	119.4	111.2	128.7	54.5
Dec-03	52.3	65.5	97.1	74.0	61.8	177.2	149.9	122.7	59.8
Jan-04	56.8	63.5	104.2	75.0	65.1	183.6	147.5	139.2	59.9
Feb-04	59.9	66.9	108.3	79.7	66.8	110.1	233.6	144.7	64.1
Mar-04	68.8	69.4	115.1	85.2	68.8	110.5	308.2	158.5	68.8
Apr-04	68.0	73.5	121.0	89.1	70.8	119.3	265.3	148.4	71.9
May-04	70.2	76.9	122.2	85.7	68.0	149.8	184.5	164.9	73.0
Jun-04	70.2	79.2	122.0	82.7	70.7	130.1	161.2	162.2	74.2
Jul-04	69.9	81.3	124.3	83.0	72.1	140.5	321.8	176.2	75.4
Aug-04	71.5	82.6	126.2	79.0	77.0	177.1	187.8	175.5	77.1
Sep-04	75.3	83.6	124.7	85.7	73.5	162.8	187.0	172.9	77.4
Oct-04	77.6	83.1	125.1	87.8	80.1	158.4	240.6	183.7	78.7
Nov-04	73.5	82.5	123.1	80.1	77.5	151.9	199.9	168.3	76.6
Dec-04	64.7	82.2	103.7	78.2	67.9	97.7	167.5	166.0	71.6
Jan-05	73.4	84.6	117.5	79.5	70.5	113.1	185.5	182.2	76.4
Feb-05	68.9	82.6	114.0	81.0	74.6	142.8	166.3	163.2	74.1
Mar-05	63.6	82.9	99.4	73.7	77.4	166.2	193.1	165.0	71.0
Apr-05	63.3	77.5	112.3	68.5	73.3	164.9	162.7	142.5	68.6
May-05	63.8	77.6	109.3	74.8	75.6	131.8	166.6	165.8	70.0
Jun-05	60.5	76.1	102.7	75.2	77.4	110.6	163.7	151.5	67.9
Jul-05	62.0	77.4	105.1	69.1	79.5	119.2	142.1	142.8	69.0
Aug-05	60.5	75.0	101.6	67.0	78.3	121.7	193.2	125.7	67.3
Sep-05	61.5	76.4	104.7	64.6	80.6	98.9	204.2	141.9	67.9
Oct-05	58.2	76.3	105.1	64.3	76.8	114.6	161.1	144.0	66.3
Nov-05	60.6	73.9	107.6	65.1	81.4	126.4	150.5	148.3	66.5
Dec-05	62.6	76.5	110.9	62.7	84.1	92.3	148.8	129.9	68.8
Jan-06	57.8	70.8	101.5	55.2	77.1	103.5	166.1	116.3	63.5
Feb-06	58.1	73.3	106.5	58.7	79.4	98.7	168.4	124.9	66.1
Mar-06	58.9	73.6	110.5	58.2	79.8	97.6	149.1	147.6	67.9
Apr-06	61.6	74.4	113.2	60.4	87.1	101.3	140.0	142.2	69.2
May-06	57.0	71.6	104.1	58.1	87.6	87.9	177.0	123.0	66.5
Jun-06	60.7	73.8	111.5	53.7	88.6	90.1	164.8	126.3	68.6
Jul-06	58.1	73.4	107.7	50.2	87.3	80.6	128.5	121.1	67.4
Aug-06	58.6	74.3	108.2	51.6	88.1	75.5	146.3	135.2	68.3
Sep-06	60.4	75.2	112.0	54.8	90.5	93.2	168.8	143.7	69.3
Oct-06	58.7	73.7	105.0	53.0	92.4	73.0	148.5	153.0	68.3
Nov-06	61.9	75.3	111.9	50.0	91.5	77.0	163.7	165.0	69.2
Dec-06	64.6	74.0	119.9	53.0	92.7	89.5	154.4	152.3	69.2
Jan-07	62.2	76.5	111.5	50.5	93.0	68.1	119.7	140.8	70.3
Feb-07	62.5 BS concurrent appro	79.9	118.0	50.0	95.3	77.8	139.0	151.8	72.6

Note: The ABS concurrent approach to seasonal adjustment was adopted in July 2006. This involves the use of the complete series in adjusting for seasonal factors such as Easter, working day and holiday effects. Thus, some of the historical estimates may be different to those reported in earlier releases. Annual change is the percentage change from the same month in the previous year. Monthly change is the change from the previous month.

TECHNICAL NOTES ON DATA SERIES

An explanation of the SEEK indicators are as follows:

Advertiser – an individual or organisation who has placed an advertisement on the SEEK website. SEEK charges advertisers to post an advertisement to the website.

Application – a response made to a job advertisement via the SEEK website through the 'Apply Now' function, which sends responses directly to the advertiser.

Duplicate Job Advertisement – a job advertisement consisting of the same title and content as another advertisement posted to the SEEK website in the same month. This includes advertisements posted to different classifications (industry, occupation and location).

Index – a numerical scale used to compare variables with one another or with some reference number ('indexation point'). It illustrates relative changes in data over time.

Industry – defined as the SEEK industry classification in which the job advertisement was first placed, eg. Accounting. SEEK industry classifications have been mapped to the ANZSIC industry codes.

Job Advertisement – a posting made to the SEEK website advertising a specific position of employment that is available to be filled.

Jobseeker – an individual who visits the SEEK website with the view to searching for a job opportunity. SEEK does <u>not</u> charge jobseekers to apply for jobs.

Labour market demand – a measure of the level and composition of employment that employers wish to engage at a given point in time; given current wage rates, output levels and other relevant factors.

Labour market supply – a measure of the number of people seeking new employment – including those working or available for work. It reflects the availability and willingness of actual and potential employees to supply labour of a particular structure and composition, given wage rates and other working conditions.

Linked-Out Job Advertisement – a job advertisement that requires applications to be lodged via a third-party website. The SEEK database does not record application volumes for linked-out advertisements.

Location – defined as the SEEK location classification in which the job advertisement was first placed, eg. Brisbane. Locations are broken down into Metro and Non-Metro.

New Job Ads – this is the number of new job ads posted on seek.com.au in that month. The series is adjusted to ensure that multiple postings count as only one ad. Multiple postings occur when an ad is posted several times across several classifications or when a client cancels and re-posts the same ad within the same month. Due to data availability, the New Job Ads series at the State level has not been adjusted for postings in multiple states.

Occupation – defined as the SEEK occupation classification in which the job advertisement was first placed, eg. Payroll. There are over 300 SEEK occupational categories.

Seasonal Adjustment – Seasonal adjustment was carried out by the SEATS/TRAMO model developed by the Bank of Spain. The model employs signal extraction techniques to pre-adjust the series for outlier and calendar effects. The adjustment accounts for Easter, working day and holiday effects. Also, the ABS concurrent approach to seasonal adjustment was adopted in May 2006. This means that each month the above model is re-estimated using the full data set available to that month. Thus, historical seasonally adjusted data may vary slightly from month to month, as revised seasonal factors are applied to the fixed original data.

SEEK Employment Index (EI) – this is the number of new job ads posted on SEEK per applications received. Here, the New Job series is net of "Linked Out" job advertisements: ads channelled outside the SEEK website and for which applications are lodged directly with a third party. New job ad series are for full-month while application series are defines as number of applications made on SEEK last month and 7 days into the next month for new jobs posted.

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